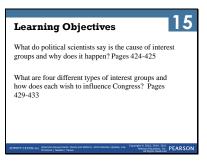
#### Slide 1

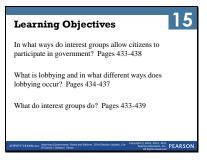


At the top, members of the NAACP plan a voter targeting campaign during the 1960 presidential election. Below, television host Stephen Colbert and members of Colbert Nation celebrate the creation of a Super PAC for the 2012 election cycle.

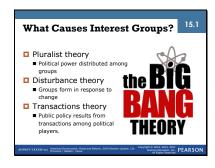
#### Slide 2



#### Slide 3



#### Slide 4



There is no shortage of theories to explain how interest groups form and influence public policy. The pluralist theory, for example, argues that political power is divided among a wide range of competing interest groups.

Taken one step further, this becomes disturbance theory, which claims that interest groups form in response to changes in the political system.

In turn, groups that are opposed to the first group's interests will form as well, thus ensuring that a wide range of voices are active in the political system. Ironically, this is evident in the establishment of transactions theory, which arose out of criticism of the pluralist and disturbance approaches.

Transactions theorists suggest that policies are actually the result of narrowly defined exchanges or transactions among political actors. The transactions are narrow because the elite classes have more time and money available to mobilize into interest groups. Therefore, according to transactions theorists, the voices heard most often in the political system belong to the elites.

#### Slide 5



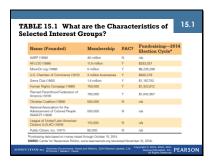
Interest groups can take may forms, as we've already said. Public interest groups, for example, seek a collective good for a larger group of people. Both the Civil Rights movement and the Progressive Era's push for better working and living conditions for immigrants fall under this category.

Economic interest groups, on the other hand, exist to promote the economic interests of their members. These include trade and professional organizations such as the American Medical Association and labor groups such as the AFL-CIO.

Next we have governmental units. In the increasingly complex world of federal policy and bureaucracy, state and local governments have found themselves needing to lobby for their interests as well.

Finally, we have Political Action Committees, which are officially registered fundraising organizations that represent interest groups in the political process.

#### Slide 6



Let's take a quick look at Table 15.1, which shows us the membership levels and fundraising characteristics of some of the major interest groups. As you can see, the AARP tops the membership list with 40 million members, followed by the AFL-CIO, which we mentioned in the last slide, with 11.5 million members, and MoveOn.org, which has 5 million members.

Source: www.opensecrets.org (November 10, 2012).

Slide 7



All kinds of local interest groups existed in America since the days of the colonies and early states. But it was not until the 1830s, when communication networks improved, that national groups began to form.

Often, these groups formed around a single issue. For example, the American Anti-Slavery Society, founded by William Lloyd Garrison, was one of the first national groups. The Women's Christian Temperance Union, which sought prohibition, is another example of an early national group. Following the Civil War, the Grange formed to help teach farmers about the

latest agricultural developments and seek legislation to help them.

Business interests grew active during this time as well. In 1861 the Central Pacific Railroad sent its own lobbyist to Washington D.C. In turn, it received vast land grants and subsidized loans.

#### Slide 8



The Progressive movement rose in response to rapid industrialization and the poor working and living conditions that followed. Progressive Era interest groups called for everything from public libraries to unions to an end to racial discrimination. Out of this was born the organized labor movement.

The American Federation of Labor was the first national labor union of skilled workers and it had to push back hard when business interests sought to outlaw unions. Ultimately, the AFL was able to get the Clayton Act passed in 1914. This allowed unions to organize and even to strike.

In response to the growing strength of unions, the trade association National Association

of Manufacturers was formed in 1895. It became very active politically in 1913.

#### Slide 9



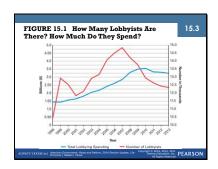
Lobbying lobbying is defined as the activities of a group or organization that seeks to persuade political leaders to support the group's position.

Almost all interest groups lobby by testifying at hearings and contacting legislators. They may provide information to lawmakers and encourage their members to rally around the cause. Interest groups lobby by testifying, sending letters or emails and, of course, giving campaign contributions.

Interests groups also lobby the executive branch, which has become more involved in recent years with shaping legislation, and the courts. Interest groups lobby the courts by filing lawsuits or "friend of the court" briefs in cases they are interested in.

Grassroots lobbying is where group members turn up the heat in some way on lawmakers. Radical activism uses highly visible tactics to change policy. The most famous example of this type of protest came early in our history with the Boston Tea Party.

Slide 10



Each year, more than 10,000 lobbyists attempt to influence public policy in Congress and the federal agencies. This large-scale lobbying effort is an expensive industry, costing billions of dollars each year.

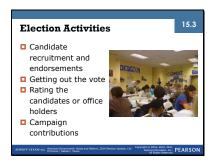
Source: Center for Responsive Politics, http://www.opensecrets.org/lobby/index.php.

Slide 11



This cartoon presents one popular view of how legislation gets enacted on Capitol Hill. While interest groups do not litereally "buy" members' votes. They do reward loyal supporters in Congress with campaign contributions and other incentives.

#### Slide 12



Interest groups try to influence what legislation gets passed and who passes the legislation by becoming involved in the electoral process. Some groups recruit, endorse and may even provide financial assistance to political candidates they want to see in office.

The next step is, of course, getting those candidates elected. Many interest groups have impressive "Get out the vote" programs. They identify voters who are likely to support the group's position and actually drive them to the polls. Groups that don't have the resources to drive voters publish guides that rate candidates based on how closely they align to the group's positions and goals.

Interest groups also raise and distribute money to candidates in several ways. Their members can give directly to candidates, or the organization can create a Political Action Committee to coordinate giving to candidates.

Slide 13



Political action committees play an important role in national elections. The amount of money they spend and how it is allocated between Democrats and Republicans varies widely over interest group sectors.

Source: Data from the Center for Responsive Politics, http://www.opensecrets.org/indus tries/index.php, accessed November 10, 2012.

Slide 14



All interest groups want to influence public policy, though they may go about it differently. Interest groups succeed when they win legislation or court cases, or when they get the person they want elected or defeat the person they don't like.

Slide 15



Influencing public policy is not cheap. To help cover costs, interest groups must rely on a variety of ways to raise money, from membership dues to direct-mail solicitations. Interest groups may also rely on special events to raise money and on the generous donations of wealthy patrons.

Slide 16



As you can imagine, not all members of interest groups participate equally. At the top are the leaders, who plan and direct the activities of the organization. Next are the workers of the organization. They attend meetings, pay dues and chair committees to make sure things get done. Finally there is the last level of membership, the rankand-file members who may pay dues but do little more.

So-called "free-riders" may benefit from a group's activities without joining at all. The bigger the group, the greater the chances of free-riders. To encourage people to formally join an organization, some groups will offer additional, tangible benefits only to members. For example, AAA offers roadside assistance to members, while AARP offers discounts.

#### Slide 17



It took a while, but in 1946 Congress began regulating the activities of the people who are paid to lobby. In 1946 Congress passed the Federal Regulation of Lobbying Act, which required some registration of lobbyists.

Congress passed the Lobbying Disclosure Act in 1995. This one was tougher: there was a stricter definition of lobbying and stricter registration requirements. Lobbyists had to report their clients and issues and estimate how much they were getting paid.

#### Slide 18

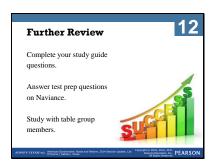


After lobbyist Jack Abramoff pleaded guilty to corruption charges in 2006, Congress passed the Honest Leadership and Open Government Act of 2007. This act banned gifts and public speaking fees and put longer waiting periods in place before a person could move from a job with the federal government to a lobbying position in the private sector.

#### Slide 19



Slide 20



As for the judicial branch, its lobbying activities have few formal regulations. Parties must ask permission to file *amicus curiae* briefs, but this is usually granted. Some people have called for restrictions on so-called "legal education" seminars, which judges attend at fancy resort hotels and which are paid for by lobbyists. So far, however, these regulations have not passed.